



*Always a Sell-out! Rsvp Today.*

February 28, 2017

*\*Snow date is March 1*

In collaboration with the member organizations of GBANE

**GBANE**

23rd Annual  
International Business Forum & Networking Night

Join us for the premier international event of the year! This forum attracts New England companies involved in international business.

The evening features a global trade and economic outlook forum and a resource center with many international trade associations and government agencies presenting informative exhibits. Meet corporate executives and other professionals interested in world trade, while learning about the vast resources available to help your company's international business!

**5:30 P.M. Registration & Early Networking**

Welcome and introductions

**6:00-7:00 P.M. Program**

(Speaker details on next page).

followed by

**Networking Reception**

with international associations & government agencies involved in international trade.

Presenting sponsor:

**Morgan Lewis**

**“THE IMPACT OF MOVING GOODS, PEOPLE AND CAPITAL IN THE GLOBAL ECONOMY”**



Opening Speakers: Introductions & Overview

**MICHAEL GOODMAN**

Welcome Remarks

Mr. Goodman of UMASS Dartmouth will offer an overview and insightful remarks regarding the state of the local economy.



**PAULA MURPHY**

Director MASS Export Center

She will explain the steps that Massachusetts is taking to encourage companies to trade globally, and highlight the assistance that her office and other agencies provide.



**NAM PHAM**

Assistant Secretary, Business Development and International Trade for the Commonwealth of Massachusetts

Informative introduction about services that his department has available.

- **Cost:** \$45 members (\$60 for non-members & at the door)

Registration at [www.babcne.org](http://www.babcne.org)

- **Interested in becoming one of our GBANE exhibitors?**

The GBANE Forum presents a great opportunity to showcase your firm to a select group. Please contact Urszula at 617.720.3622 or e-mail her at [business@babcne.org](mailto:business@babcne.org). Tables (limited number) are available at \$650.

- **Location:** **MORGAN, LEWIS & BOCKIUS LLP** One Federal Street, Boston MA

Parking is available at garage under building, at own cost. Picture ID is required for entry into the building. Public Transportation – South Station & State Street T stops.

Please RSVP online by February 21 @ [www.babcne.org](http://www.babcne.org)

Follow the BABCNE on



The global impact of Brexit and the risk of elimination of NAFTA poses new challenges for multinational companies. Come and hear from leading experts on the critical subjects that effect companies doing business globally.



**LAURICE BANCROFT**  
Global Logistics

Laurice is Vice President and General Manager for DHL, overseeing all of Sales, Operations, Finance and Facilities for the Northeast U.S. Laurice also sits on the DHL U.S. Management Board where he, along with the CEO and the other area General Managers, helps develop the strategic direction of the company.



**MATTHEW BOCK**  
Compliance/Customs Issues

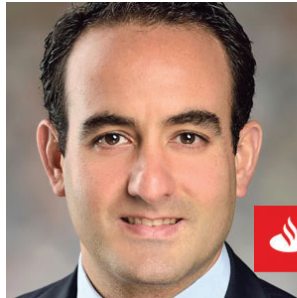
Matthew is a Partner at Middleton & Shrull, LLC, where he practices exclusively in the area of international trade law. He was previously associated with a customs and international trade law firm in Dallas, TX, and Ernst and Young's Global Trade practice in Dallas and Houston, TX. Matthew earned a master of laws degree (LL.M.) in International Economic Law from the University of London-School Of Oriental and African Studies (SOAS) in 2011.

**GBANE'S 2017 Distinguished Panelists & Key Topics**



**SCOTT FITZGERALD**  
Immigration Issues

Scott is the Managing Partner of the Boston office of Fragomen, Del Rey, Bernsen & Loewy LLP, and a Managing Director of Fragomen Immigration Services India Pvt., Ltd. FitzGerald has previously served as Managing Partner of the firm's Washington D.C. and Vienna, Virginia offices, as well as an Associate in the firm's New York office.



**FERNANDO MORALES**  
Financial/Payment Issues

Fernando is the Director of the International Desk for Santander Bank. A graduate of Economics from Villanova University, has been working with Santander for over 10 years. He's developed different roles in Puerto Rico, Argentina, Spain, and now the US. His experience in Santander includes the Retail and Commercial Banking Division in Spain, Puerto Rico's International Desk and Global Banking team, amongst others.



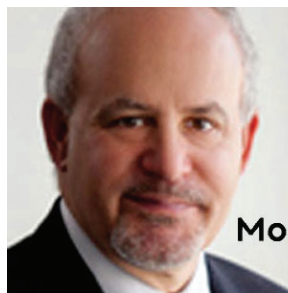
**ANNABEL REALF**  
Transfer Pricing

Annabel is a Director in PwC's Transfer Pricing Tax Practice based in the Boston office. Her experience includes various US, Global and European transfer pricing projects, helping companies structure their inter-company pricing policies, intangible property valuation studies, implementation & documentation of cost sharing arrangements, advance pricing agreement filings, audit defense and much more.



**KENNETH J. VACOVEC**  
International Taxation

Kenneth is the Founding Partner of Vacovec, Mayotte & Singer LLP, and practices in all areas of tax law including tax planning for businesses and individuals, estate planning, representation before the Internal Revenue Service and state tax authorities, international tax planning for individuals and businesses, international estate planning, and tax compliance.



**CARL VALENSTEIN**  
Legal/Contractual Issues

Carl focuses his practice on domestic and international corporate and securities matters, mergers and acquisitions, project development, and transactional finance. He counsels extensively in the life science, telecom/electronics, and maritime industries He has worked broadly in Latin America, the Caribbean, Europe, Africa, Asia and the Middle East. He is a frequent speaker at conferences on a variety of international compliance and transactional topics.

**GBANE**

[www.gbane.org](http://www.gbane.org)

Connecting your company to resources that can help you trade internationally.

Many thanks to our presenting sponsor

**Morgan Lewis**

**About Morgan Lewis:** Morgan Lewis offers more than 2,000 lawyers, patent agents, benefits advisers, regulatory scientists, and other specialists—in 28 offices across North America, Europe, Asia, and the Middle East. The firm provides comprehensive litigation, corporate, transactional, regulatory, intellectual property, and labor and employment legal services to clients of all sizes—from globally established industry leaders to just-conceived start-ups. For more information about Morgan Lewis, please visit us online at [www.morganlewis.com](http://www.morganlewis.com). Contact: Peter Pound, 617.951.8728, [peter.pound@morganlewis.com](mailto:peter.pound@morganlewis.com).